



Creating Connections for Success

AUDIENCE DEMOGRAPHICS
MARKETING SOLUTIONS
PRINT MEDIA
CONTENT CALENDAR
DIGITAL | SOCIAL
LEAD GENERATION
LIVE EVENTS



Engage with Our Audience

Meetings Today serves an audience of more than 109,000 planners of meetings, conferences, conventions, events and incentive programs worldwide, with a primary focus on covering the destinations, venues and experiences that may be a good fit for their programs and the latest trends and issues affecting the industry. Our content and events attract thousands of qualified industry buyers.

Why Meetings Today?

- » Industry's largest circulation, with 64,759 unique planner subscribers
- » Robust digital audience across MeetingsToday.com, eNewsletters, video, etc.
- » Qualified and engaged live event and webinar attendees
- » Thousands of possible leads
- » Managed with full-service marketing expertise







Contents

Audience Demographics	
Buying Power	
Tools to Drive Results	5
Print Media	6
Content Calendar	
Digital Marketing	11
Retargeting Web Package	12
Social Media	13
Video Retargeting	14
eNewsletters	15
Incentives Today	16
Webinars	17
Lead Generation	18
Destination Discovery	19
Live Events	20
Contact Us: Sales & Production Teams	2
Contact Us: Content Teams	22

Meetings Today Audience Quality

109,000+ Unique Audience*

- » **64,759** publication planner recipients
- » Total Readership = 145,688 (pass-along)
- » **Thousands** of live event and webinar attendees

Print Audience:

- » Corporate: **53,548**
- » Association: 9,676
- » Other: **1,535**

86%

Purchasing Action*

Respondents report taking one or more purchasing actions during the past year as a result of ads and/or editorials appearing in Meetings Today 41%

33%

Recommend/specify brands/suppliers

88%

Purchasing Involvement*

Respondents involved in the decision-making process from recommendation to authorization

14%

Involved in purchasing some other way

12%

Not involved

Influence

After seeing an ad in Meetings Today, 90% of respondents reported one or more of the following:*

Approve/authorize purchases

74%

Associated ads with respective brands

75%

Have improved opinion

89%

Liked one or more ads

75%

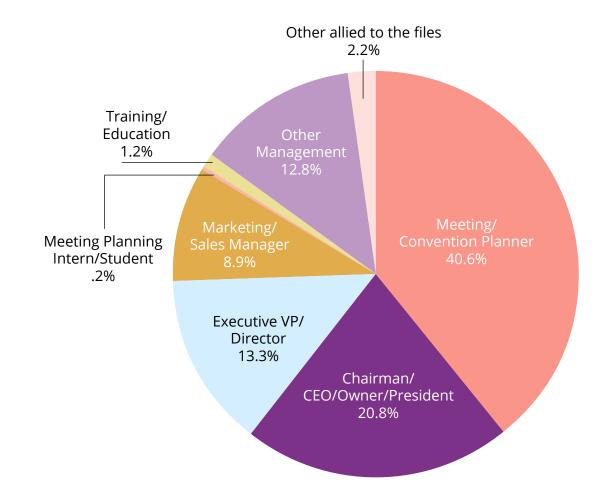
Became newly aware of a product/service

*Publisher's Own Data

Buying Power

Meetings Today has the largest circulation of any publication... reaching an audience of 64,759* planners every month!

Meetings Today has the most subscribers with the title of convention and/or meeting planner.*



Meetings Today users have over \$75 Billion in buying power!

Tools to Drive Results

Access our full suite of marketing solutions so you can focus on running your business. Starting with a clear strategic vision we'll equip you with the right set of tools to ensure you're giving your customers the best possible experience so you'll get the best possible return on investment.



DIGITAL

- Website Retargeting
- Web Units and Rich Media
- Social Media Retargeting
- Video Showcase
- Video of the Month
- Video Retargeting
- Digital Editions
- Podcasts
- Sponsored Content
- Email Marketing



PRINT

- National
- International
- Destination Guides
- Supplements (FL and TX)
- Custom Print Options



CONTENT

- National Newsletters
- Custom Newsletters
- Dare to Interrupt
- New & Renovated
- eHandbooks
- Incentives Today



EVENTS

- Meetings Today LIVE!
- Educational Webinars
- On Location
 Video Broadcasts
- Custom Webinars
- Custom Fams
- Virtual Events
- Destination Discovery



INNOVATIVE SOLUTIONS

- Lead Generation (Phone)
- Lead Nurturing (Emails)
- Custom Content
- Research

The Power of Print Media

Planners Rely on Print

- » Our publications introduce meeting planners to your destinations or properties. This information tells our audience what you want them to understand and how to better handle their business.
- » Print is a reminder of who, where and what your business is.

Let Meetings Today's drive group business your way.

Stand out from your competition with Customized Options:

- » Gatefold Cover (with or without die cut) » French Door
- » Reverse Gatefold Cover
- » Tip Cover
- » Tab Divider (with or without die cut)
- » 2-page Gatefold
- » 3-page Gatefold
- » Cover Wrap

- » Belly Band
- » Destination spread
- » Insert
- » Label Aire Post-it
- » Business Reply Cards
- » Custom



Belly Band





9 issues during the year 2 annual supplements















Destination spread

Connecting You with Countless Meeting Planners!



FEATURES

Drive-To Meetings* In Balance: Wellness Meetings Today Trends Survey Pharma/Medical Meetings Technology

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Drive-To Meetings* • Connecticut • Philadelphia/Valley Forge/ Eastern PA

MIDAMERICA: Drive-To Meetings* • Milwaukee Area • Chicago Suburbs

SOUTH: Drive-To Meetings* • Coastal Carolinas • Dallas/Fort Worth Metroplex • Florida's Panhandle • Miami/Fort Lauderdale

WEST: Drive-To Meetings* • Pacific Northwest • Arizona • Monterey/Santa Cruz, CA · San Diego Area

GLOBAL: Venues & Destinations • Asia-Pacific

MEETINGS TODAY NEWSWIRE 01.06: Meetings Today Trends

01.07: Drive-to Meetings

01.08: Wellness

01.13: Industry Updates **01.14:** Best Practices

01.15: The 7

01.20: Industry Updates

01.21: Pharma/Medical Meetings

01.22: Industry Updates

01.27: Connecticut

01.28: Philadelphia/Valley Forge/ Eastern PA

DARE TO INTERRUPT: 01.26, 02.23 NEW & RENOVATED: 02.02

01.28: Leveraging LinkedIn for Meetings

01.29: Arizona

WEBINARS

02.03: Industry Updates

02.04: Coastal Carolinas

02.05: Industry Updates **02.10:** Milwaukee Area

02.11: Chicago Suburbs

02.12: Pacific Northwest

02.17: Monterey/Santa Cruz, CA

02.18: Industry Updates

02.19: Dallas/Fort Worth Metroplex

02.24: San Diego Area 02.25: Miami/Fort Lauderdale

02.26: Florida's Panhandle

AD DEADLINES

SALES: 12.19.25 • **ADVERTORIALS:** 12.26.25 • **MATERIALS:** 01.02

FEATURES

Corporate Meetings **Executive Retreats** In Balance: Wellness Resort Meetings* Women's History Month

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Resort Meetings* • New York State

MIDAMERICA: Resort Meetings* • Chicago • Eastern Iowa Cities

SOUTH: Resort Meetings* • Asheville, NC • Charlotte, NC • Tampa/St. Pete/Clearwater • Houston

WEST: Resort Meetings* • Colorado • Greater Palm Springs, CA • Inland Empire, CA • Las Vegas • Wine Country Meetings • Western Gaming*

GLOBAL: Venues & Destinations • Australia/New Zealand

MEETINGS TODAY NEWSWIRE

02.11: Destination Discovery 02.25: Budget Strategies

03.03: Inland Empire **03.04:** Chicago

03.05: Greater Palm Springs, CA

03.10: New York State

03.11: Tampa/St. Pete/Clearwater

03.12: Houston

03.17: Western Gaming

DARE TO INTERRUPT: 03.23

WEBINAR

03.25: Meetings Legal Issues

03.18: Charlotte, NC

03.19: Wine Country Meetings

03.24: Colorado **03.25:** Las Vegas

03.26: Eastern Iowa Cities

03.31: Asheville, NC

AD DEADLINES

SALES: 01.23 · ADVERTORIALS: 01.30 · MATERIALS: 02.06



FEATURES

Convention Centers* In Balance: Wellness Incentive Travel* Luxury Hotels Sustainability

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Convention Centers* • Boston • Washington, D.C.

WEST: Convention Centers* • Metro Seattle • Reno/Lake Tahoe •

GLOBAL: Venues & Destinations • Middle East

MEETINGS TODAY NEWSWIRE

04.01: Seattle 04.02: Salt Lake City **04.07:** Georgia **04.08:** Minnesota **04.09:** Boston

04.14: Memphis, TN **04.15:** Reno/Lake Tahoe

DARE TO INTERRUPT: 04.20

WEBINAR

04.29: Site Selection

MIDAMERICA: Convention Centers* • Central Illinois • Minnesota

SOUTH: Convention Centers* • Coastal Texas • Georgia • Louisiana • Raleigh, NC • Memphis, TN

Salt Lake City

FLORIDA SUPPLEMENT SALES: 02.20 • MATERIALS: 02.27

AD DEADLINES

SALES: 02.20 · ADVERTORIALS: 02.27 · MATERIALS: 03.06

FEATURES

Hotel Spotlight* In Balance: Wellness **SMERF** Technology

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Hotel Spotlight* • Eastern Gaming* • Rhode Island • Toronto

MIDAMERICA: Hotel Spotlight* • Missouri • Nebraska

SOUTH: Hotel Spotlight* • Beach Meetings* • Central/West Texas • Palm Beach/Treasure Coast, FL • West Virginia

WEST: Hotel Spotlight* • Portland, OR • Sacramento/High Sierras, CA • San Francisco Bay Area

MEXICO/CARIBBEAN: Coastal Mexico **GLOBAL:** Venues & Destinations

AD DEADLINES

SALES: 03.20 · ADVERTORIALS: 03.27 · MATERIALS: 04.03

FEATURES

F&B Trends In Balance: Wellness New and Renovated* Sports Venues*

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: New and Renovated* • Eastern Canada • New Jersey

MIDAMERICA: New and Renovated* • Iowa • Wisconsin Dells, WI

SOUTH: New and Renovated* • Austin/The Hill Country, TX •

Columbia, SC • Myrtle Beach, SC

WEST: New and Renovated* • Anaheim, CA • Boise, ID • Colorado Springs, CO • Montana • New Mexico

GLOBAL: Venues & Destinations • Latin America

LAS VEGAS SPECIAL SECTION

SALES: 04.24 • MATERIALS: 05.08

AD DEADLINES

SALES: 04.24 · ADVERTORIALS: 05.01 · MATERIALS: 05.08

MEETINGS TODAY NEWSWIRE

05.05: Central/West Texas

05.06: Palm Beach/Treasure Coast, FL **05.20:** Beach Meetings

05.07: Missouri

05.12: West Virginia

05.13: Portland, OR

05.14: Rhode Island

DARE TO INTERRUPT: 05.18 NEW & RENOVATED: 05.04

WEBINAR

05.13: Destination Discovery

06.02: Wisconsin Dells, WI

06.10: Colorado Springs, CO

06.03: Myrtle Beach, SC

06.11: Eastern Canada

06.04: Anaheim, CA

06.09: Boise, ID

06.16: New Jersey

MEETINGS TODAY NEWSWIRE

05.27: Audiovisual

06.17: Austin/The Hill Country, TX

05.26: Post-Holiday, No Newsletter

05.27: Sacramento/High Sierras, CA

06.18: lowa

06.23: Columbia, SC

04.16: Raleigh, NC

04.23: Louisiana

05.19: Nebraska

05.21: Toronto

05.28: Coastal Mexico

04.22: Coastal Texas

04.29: Incentive Travel

04.30: Central Illinois

04.21: Washington, D.C.

04.28: Convention Centers

06.24: Montana 06.25: New Mexico

06.30: Wellness

DARE TO INTERRUPT: 06.22

WEBINAR

06.24: F&B

FEATURES

Association Meetings Conference Centers* Contracts: Advice From the Pros DMO/CVB Update* In Balance: Wellness

DEPARTMENTS

Meetings Trendsetters

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Conference Centers* • DMO/CVB Update* • Quebec

MIDAMERICA: Conference Centers* • DMO/CVB Update* •

Detroit • North Dakota

SOUTH: Conference Centers* • DMO/CVB Update* • Nashville, TN • New Orleans • South Texas

WEST: Conference Centers* • DMO/CVB Update* • Beach Meetings* • Washington • Western Canada • Wyoming

MEXICO/CARIBBEAN: The Bahamas • Caribbean/Cancun* **GLOBAL:** Venues & Destinations • Europe

MEETINGS TODAY NEWSWIRE

07.01: Industry Updates

07.02: Wellness

07.07: Association Meetings

07.08: Industry Updates **07.09:** Conference Centers

07.14: Global Meetings

07.15: Industry Updates

07.16: Best Practices **07.21:** Wvoming

07.22: North Dakota

07.23: Quebec

07.28: South Texas

07.29: CVB Update **07.30:** Industry Updates 08.04: Nashville, TN

08.05: Detroit

08.06: Meetings Trendsetters

08.11: New Orleans

08.12: Beach Meetings

08.13: Western Canada

08.18: Industry Updates

08.19: Washington

08.20: The Z

08.25: Global Meetings

08.26: Caribbean/Cancun

08.27: Taking Off

DARE TO INTERRUPT: 07.20: 08.17 EHANDBOOK

NEW & RENOVATED: 08.03

MPI: Contracts and Critical Clauses

WEBINARS

07.29: Contract Clauses 08.12: Destination Discovery

08.26: Al

INCENTIVES TODAY

DIGITAL MAGAZINE PARTNERING WITH SITE GLOBAL

DELIVERY: JULY

AD DEADLINES

SALES: 06.19 · ADVERTORIALS: 06.26 · MATERIALS: 07.03

FEATURES

Affordable Meetings Attractions In Balance: Wellness IMEX Preview* Resorts & Incentives* Technology

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: IMEX Preview* • Resorts & Incentives* • New England • Pittsburgh/Western PA

MIDAMERICA: IMEX Preview* • Resorts & Incentives* • Family-Friendly Meetings* • Wisconsin

SOUTH: IMEX Preview* • Resorts & Incentives* • Kentucky • Knoxville/Pigeon Forge, TN Area • South Carolina • Orlando

WEST: IMEX Preview* • Resorts & Incentives* • Central California Coast • Mountain Meetings • Phoenix/Scottsdale • Greater Los Angeles

MEXICO/CARIBBEAN: Mexico

GLOBAL: Venues & Destinations • Africa

MEETINGS TODAY NEWSWIRE

09.01: Mountain Meetings

09.02: Knoxville/Pigeon Forge, TN

09.03: Greater Los Angeles

09.08: Post-Holiday, No Newsletter

09.09: South Carolina

09.10: Wisconsin

09.15: Mexico

DARE TO INTERRUPT: 09.21

WEBINAR

09.30: Sustainability

09.16: Orlando

09.17: Central California Coast

09.22: New England

09.23: Phoenix/Scottsdale

09.24: Pittsburgh/Western PA

09.29: IMEX Preview

09.30: Family-Friendly Meetings

TEXAS SUPPLEMENT SALES: 07.24 • MATERIALS: 07.31 **AD DEADLINES**

SALES: 07.24 · ADVERTORIALS: 07.31 · MATERIALS: 08.07

FEATURES

All-Inclusive Meetings* Best Of* **Gaming Properties & Destinations** In Balance: Wellness Technology

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: Best Of* • Maryland • New York City • Poconos, PA MIDAMERICA: Best Of* • Illinois • Kansas City Area • Ohio

SOUTH: Best Of* • Fort Myers/SW FL • Jacksonville, FL • North Carolina • San Antonio/The Hill Country • Savannah, GA • Virginia

WEST: Best Of* • Denver • Hawai'i • Idaho • Orange County, CA • Oregon • Tucson, AZ • Utah

MEXICO/CARIBBEAN: All-Inclusive Meetings* GLOBAL: Venues & Destinations • Asia-Pacific

MEETINGS TODAY NEWSWIRE

10.01: Attractions 10.06: New York City **10.07:** Poconos, PA 10.08: Illinois 10.13: Hawai'i

10.14: Kansas City Area

10.15: Ohio

DARE TO INTERRUPT: 10.19

WEBINAR 10.28: Incentives 10.20: Fort Myers/SW FL 10.21: North Carolina

10.22: San Antonio/The Hill Country

10.27: Virginia

10.28: Orange County, CA

10.29: Tucson, AZ

AD DEADLINES

SALES: 08.21 · ADVERTORIALS: 08.28 · MATERIALS: 09.04

FEATURES

DMO/CVB Update* Golf Resort Meetings* In Balance: Wellness International Meetings New & Renovated*

DEPARTMENTS

The Buzz • Best Practices Dare to Interrupt • Taking Off • The Z

NORTH AMERICA DESTINATIONS

EAST: DMO/CVB Update* • Golf Resort Meetings* • New & Renovated* • Atlantic City, NJ

MIDAMERICA: DMO/CVB Update* • Golf Resort Meetings* • New & Renovated* • Grand Rapids, MI • Indiana • St. Louis

SOUTH: DMO/CVB Update* • Golf Resort Meetings* • New & Renovated* • Alabama • Shreveport/Baton Rouge, LA

WEST: DMO/CVB Update* • Golf Resort Meetings* •

New & Renovated* • Desert Meetings • Napa/Sonoma, CA • Nevada

MEXICO/CARIBBEAN: Puerto Rico **GLOBAL:** Venues & Destinations • Europe

MEETINGS TODAY NEWSWIRE

11.03: Oregon **11.04:** Utah

11.05: Savannah, GA 11.10: Jacksonville, FL **11.11:** Denver

11.12: Industry Updates

11.17: Wellness

11.18: New & Renovated

11.19: The 7

11.24: Atlantic City, NI

11.25: Pre-Holiday, No Newsletter

11.26: Holiday, No Newsletter 12.01: Gaming Properties

& Destinations

DARE TO INTERRUPT: 11.16; 12.14 NEW & RENOVATED: 11.02

WEBINARS

11.04: Destination Discovery

11.11: DMO/CVB 12.16: Negotiating

12.02: Grand Rapids, MI 12.03: Desert Meetings **12.08:** Indiana

12.09: St. Louis **12.10:** Alabama **12.15:** Puerto Rico

12.16: Shreveport/Baton Rouge, LA

12.17: Napa/Sonoma, CA **12.22:** Industry Updates

12.23: Pre-Holiday, No Newsletter

12.24: Holiday, No Newsletter

12.29: Nevada

12.30: Industry Updates

12.31: Holiday, No Newsletter

INCENTIVES TODAY

DIGITAL MAGAZINE PARTNERING WITH SITE GLOBAL

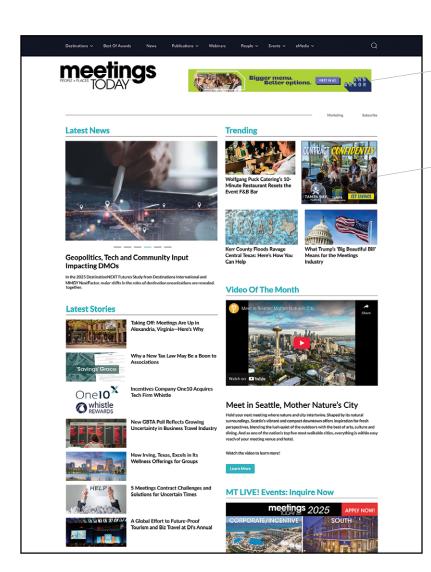
DELIVERY: NOVEMBER

AD DEADLINES

SALES: 10.23 · ADVERTORIALS: 10.30 · MATERIALS: 11.06

Digital Marketing

Connect, Engage and Convert





Leaderboard



Medium Rectangle

Latest News

A Global Effort to Future-Proof Tourism and Biz Travel at DI's Annual

Destinations international's Annual Convention 2025 agenda was built to purposely engage and energize destination professionals to work through pressing global issues together.

Mobile Sponsorships

- » **Web Units:** Guaranteed impressions. Choose from all IAB web units.
- » Rich Media High Impact Units: Get the most from your creative with a number of rich media options. Choose from Catfish, Pushdown, Peelbacks, Expandable Leaderboards and Belly Bands.
- » Online Display Retargeting: We can retarget your banner ad to people who have visited MeetingsToday.com and extend your display ad to planners on other websites.
- » Mobile Sponsorships: Planners live on their smartphones. Our website is designed for that purpose. Take your message to our mobile uses every month with an exclusive monthly sponsor!
- » Sponsored Content: Tell the readers of Meetings Today about your destination, property or facility in an article you provide. Displayed on the home page of Meetings Today.com right below the Industry News means you will have fantastic visibility. Your article will also be promoted in our daily enewsletter that goes to an audience of more than 50,000.

Ad Units

- » Leaderboard: 728x90
- » Catfish: 955x75
- » Medium Rectangle: 300x250
- » Half Page Ad: 300x600
- » Small Rectangle: 300x100
- » Expandable Leaderboard: 728x180
- » Super Leaderboard: 970x90
- » **Rising Star Pushdown:** 970x90 970x415

Retargeting Web Package

Reconnect with Interested Prospects

Retargeting is a powerful way to stay engaged and build frequencywith the Meetings Today audience, regardless of where they are on the web. We can display your banner ad to people who have previously visited meetingstoday.com. When people leave our website, audience retargeting helps you reconnect with them by showing relevant ads as they browse the web.

Benefits:

- » Drive sales activity and generate leads
- » Increase registrations
- » Promote your brand and build awareness
- » Large scale reach to potential customers where they are on the web
- » Measure response and engagement with your current ad creative



Meeting planner visits MeetingsToday.com 2

Planner is tracked

3

Planner leaves MeetingsToday.com



Your ad follows them on the web

Find your Best Prospects

Audience matching works very similarly to ad remarketing on Google. In addition to using a cookie to track our visitors when they log onto Facebook and Instagram, we have also uploaded all of our subscriber emails to Facebook/Instagram and can reach 52,000* of our highly qualified audience when they are logged onto the sites. Facebook/Instagram Matching is another way to stay engaged with the Meetings Today audience.

Ad Units

- » Leaderboard: 728x90
- » Medium Rectangle: 300x250
- » **Half Page Ad:** 300x600

Social Media

Expand your Reach with Social Media

Social media is one of the most effective channels to connect with our audience. By creating a social media campaign with Meetings Today, you can utilize one or more of our channels (X, Instagram, Facebook, YouTube) to promote and build your brand, while driving targeted traffic and building a robust online community of meetings professionals.

Your message will be seen by only members of the Meetings Today Universe. Either by using our planner database or targeting planners who have visited MeetingsToday.com, your message will be seen by the RIGHT social media audience.

- » Promote your brand and build awareness
- » Drive sales activity and generate leads
- » Increase registrations
- » Large-scale reach to potential customers where they are on the web
- Measure response and engagement with your current ad creative
- » Multiple options for ad creative, including an image ad, a multi-image carousel ad or video ad

Facebook/Instagram Ad Options

Image Ad

An image ad on Facebook or Instagram is a great way to increase awareness of who you are and what you do. An image ad gives you a clean, simple format to use with inspiring imagery and engaging copy.

Carousel Ad

The carousel format allows you to showcase 2-10 images within a single ad, each with its own link. With more creative space, you can highlight different products or tell a story about your brand that develops across each carousel card.

Video Ad

Capture short bursts of attention with video ads. Your brand message or product comes to life with video and garners extra attention. Videos boost revenue faster by telling your story better than other formats.

LinkedIn Retargeting

LinkedIn is where B2B decisions happen. Retarget to professionals who visited, engaged, and interact with Meetings Today. Reach a laser-focused audience on one of the highest-trusted platforms.







Please note: There will still be other standard banner advertisers on the page that are not targeted.

Video

Three ways to promote your video to planners!





YouTube Retargeting

MeetingsToday.com attracts planners to its content, print, and info. You can reach those same planners on their top social media/video channel. With a YouTube retargeting package, you will reach your best prospects as they serve their favorite video platform.



Exclusive Video of the Month

As planners continue to rely on video for quick and enjoyable destination information, Video of the Month offers a turnkey opportunity that runs for an entire month. This 100,000+ impression program utilizes an integrated support package including YouTube, Google Retargeting, www.meetingstoday.com and direct target email marketing to help drive planners interest to your destination.



Video Showcase

Put your video message in front of your best meeting planner prospects with Meetings Today. Show planners the benefits of your destination or property through your creative video message. This custom eNewsletter program utilizes an integrated support package including article page, YouTube and Google retargeting, eNewsletter and social media promotions to help drive planners to your video.

eNewsletter Benefits

Connect with Our eNewsletter Audience

Planners subscribe to Meetings Today's eNewsletters to stay on top of the latest trends and news about the meetings and events industry, and you can reach these planners while they're engaged with the content they rely upon. Get your message out to our subscribers with the following:

- » Meetings Today Newswire (Tuesday through Thursday) (50,000* subscribers)
- » New & Renovated (quarterly) (50,000* subscribers)
- » Dare to Interrupt (monthly) (25,000* subscribers)



Meetings Today Newswire

Major airlines, aircraft manufacturers and aviation unions sent a letter to U.S. senators claiming the Protect Your Points Act of 2024 could sharply reduce ai

travel and negatively impact tourism.

Daily (Tues., Wed. or Thurs) Options

Available Ad Units

Spotlights: 250 x 200 image; URL, Headline, 75 words

Medium Rectangle: 300 x 250

Leaderboard: 728 x 90

Weekly (Tues. through Thurs.) Options

Available Ad Units

Medium Rectangle: 300×250

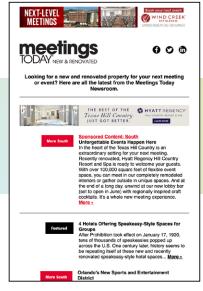
Leaderboard: 728 x 90

New & Renovated Available Ad Units

Top and Bottom Leaderboard: 728 x 90

Regional Sponsorships:

Leaderboard and Evertorial



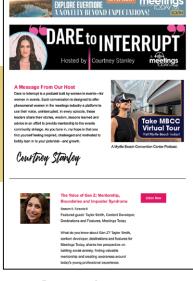
New & Renovated

Dare to Interrupt Available Ad Units

Top and Bottom Leaderboard: 728 x 90

Spotlights: 250 x 200 image; URL, Headline, 75 words

Medium Rectangle: 300 x 250



Dare to Interrupt

Incentives Today

Exciting Opportunity to Boost Your Incentive Travel Bookings

incentives

Incentives Today is a digital publication from Meetings Today that taps into the exciting and evolving world of incentive travel programs.

Partnering with SITE (Society for Incentive Travel Excellence), the publication will be delivered to 60,000 industry travel planning professionals. Incentives Today will provide planners with coverage of traditional and emerging destinations, insights into current qualifier preferences, and trends related to everything from gifting to unique activations and innovative programs.

You can be part of this exciting opportunity:

- » Get your sales message across to a potential audience of 60,000 planner prospects
- » Receive a database of incentive travel leads (planners who download the eHandbook)
- » Leverage the power of two of the group travel market's leading brands
- » Double your impact with matching advertorial

	1X
HALF PAGE	\$2,500
FULL PAGE	\$3,500

RATES				
	1X	2X	3X	
ALF PAGE	\$2,500	\$2,300	\$2,100	
ULL PAGE	\$3,500	\$3,300	\$3,100	

2026 SCHEDULE

SALES CLOSE: 06.12.26 **MATERIALS:** 06.19.26 **PUBLISHES: JULY 2026**

SALES CLOSE: 10.09.26 **MATERIALS: 10.16.26**

PUBLISHES: NOVEMBER 2026

Webinars



Generate Hundreds of Leads

Our CMP approved monthly webinars extend your brand to a wider and more qualified audience. Enjoy the benefits of our sophisticated webinar platform designed to increase engagement and interest throughout the event. Sponsors will receive all participant registration data.

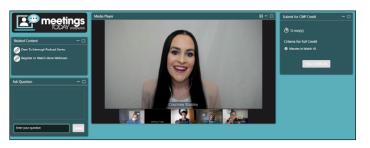
Food & Beverage French International and International Int

Sponsor a Meetings Today Webinar:

- » Logo and click through URL on all eblasts
- » Logo on registration page
- » Logo on screen during the event
- » Demographic data or all registration data
- » Pre-roll video (add on option)

2026 Webinar Schedule

Event Date	Title/Topic
01.28.25	Leveraging LinkedIn for Meetings
02.11.25	Destination Discovery
02.25.25	Budget Strategies
03.25.25	Meetings Legal Issues
04.29.25	Site Selection
05.13.25	Destination Discovery
05.27.25	Audiovisual
06.24.25	F&B
07.29.25	Contract Clauses
08.12.25	Destination Discovery
08.26.25	Al
09.30.25	Sustainability
10.28.25	Incentives
11.04.25	Destination Discovery
11.11.25	DMO/CVB
12.16.25	Negotiating







Meetings Today continues to be the leader in providing quality education and highly relevant content to attract the best in the industry.

Lead Generation with LEAD GEN+

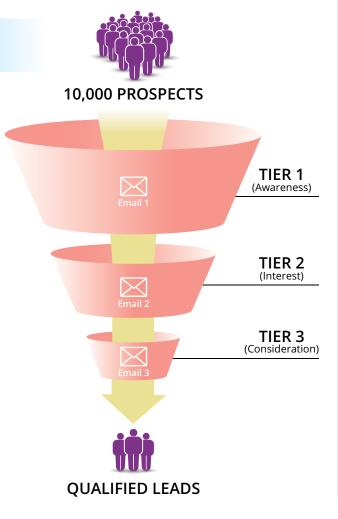
Generate High-Quality Meeting Planner Leads

Meetings Today LEAD GEN+ is a program designed to add leads to your existing pipeline with minimal effort on your part.

LEAD GEN+ brings together proven solutions to generate leads. Our proven program combined with an experienced content team and a growing database updated daily, will generate the high-quality leads that you are seeking.

Leads By Email Nurturing

This is a three-step lead nurture program that utilizes a series of emails designed to guide potential customers along the sales journey, from awareness to consideration and ultimately, to purchase.



Leads

By Phone

The best way to generate leads is to get a targeted planner on the phone and find out their need dates and preferences.

Create Content

The program begins with a strategic team call to fully understand how to best position your company to meeting planners. We'll use this information to build a phone script and/or branded content for the program that best suits your needs.

Build Your Database

Choose from dozens of planner criteria from the Meetings Today audience database to build your best targeted list. And, we'll keep your list fresh as we add new subscribers daily to our main database.

Cold Calling Begins

If your program includes phone calls, the SDR (Strategic Database Research) team will start building leads with your script and targeted list. Weekly updates meetings will help keep you posted of the success of the program.

Lead Delivery

During the program you will receive hot and warm leads on a regular basis or as defined in our strategic meeting.

LEAD GEN+ will generate the high-quality leads that you are seeking!

Destination Discovery







Looking for a way to get in front of the right buyers and spread the word about your destination or property and generate leads at the same time?

Meetings Today is launching a new online video webinar program called Destination Discovery where destinations and properties will have a chance to tell meeting planners why they are a great place for their next meeting all online.

Planners will register and join in for a 45-minute program that will consist of three separate presentations at 15 minutes each. A \$200 gift card will be given away to one lucky planner who tunes in for all 45 minutes.

2025-26 SCHEDULE

07.16.2505.13.2611.05.2508.12.2602.11.2611.04.26

*Sales Close is 20 days prior to the event; Promotion starts 30 days prior to the event

As a sponsor, your 15-minute portion can include a combination of the following:

- » Q&A
- » Interview with one of our editorial team members
- » Video
- » PowerPoint slides

You will also receive:

- » Logo and link (if applicable) on all promotion that consists of:
 - Social media: Facebook, Instagram, LinkedIn
 - Newsletters
 - Email blast
- » All Registration Data





Sign up today for a chance to get in front of the right planners, create brand awareness and generate leads.

\$3000 per participant (only 3 spots available)





Connect for Success



Active & Engaging Networking Opportunities

Meet face-to-face with pre-qualified meeting planners and build relationships with great prospects!

- » Guaranteed one-on-one appointments with qualified meeting planners looking to book in your area
- » Numerous networking opportunities throughout each day of the event
- » Highly-selective attendance at each and every event with a maximum of 40 suppliers
- » Engaging educational sessions with CEU credits

Meetings Today attracts top meeting planners. Last year, we booked a group through their event, generating over \$1 million in revenue for our resort!

Leslie Rodriguez, Senior Sales Manager, Marriott Waikoloa Resort & Spa This is my first experience with Meetings Today LIVE! and it has been absolutely phenomenal! I honestly can't wait for the next one. Meetings Today LIVE! is amazing!

Loretta Grissom, Meeting and Event Operations, CSTE

2026 LIVE! Events



NATIONAL

May 3-6, 2026 Hyatt Regency Milwaukee Milwaukee, Wl



WEST

Spring/Summer TBD



CORPORATE/INCENTIVE

September 20-23, 2026 Moon Palace The Grand Punta Cana, Dominican Republic



SOUTH

November 8-11, 2026 Embassy Suites by Hilton St. Augustine Beach Oceanfront Resort St. Augustine/Ponte Vedra, Florida

All events are now open for participation opportunities!

For more information on how you can be a part of our events, please call your Meetings Today sales representative.

Contact Us

meetings PEOPLE + PLACES TODAY S

Your Partners



JIM KROTZ
Vice President/Publisher
IA, IL, KS, MN, MO, ND,
NE, OK, SD, TX, WI
319.389.6821
jim.krotz@meetingstoday.com



JOHN DeCESARE

Director of Business Development
AZ, CA, CO, HI, ID, MT, NM, NV,
OR, UT, WA, WY, Western Canada,
Mexico, Latin America, Asia-Pacific
201.970.1462
john.decesare@meetingstoday.com



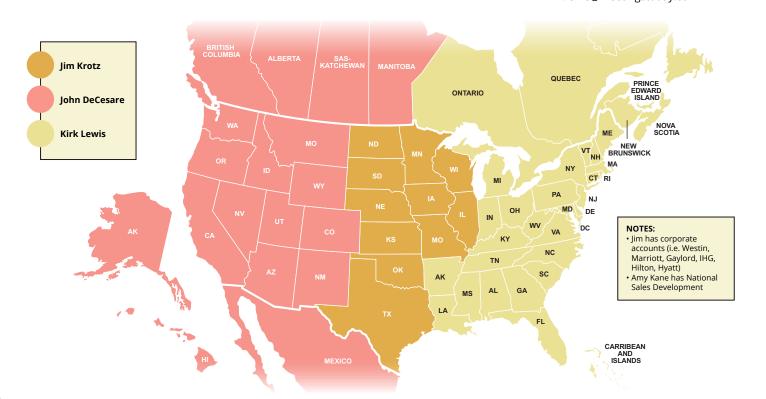
KIRK LEWIS

Director of Business Development

AL, AR, AZ, CT, DC, DE, FL, GA, IN,
KY, LA, MA, MD, ME, MI, MS, NC, NH,
NJ, NY, OH, PA, RI, SC, TN, VA, WV,
Eastern Canada, Caribbean & Islands
732.245.9816
kirk.lewis@meetingstoday.com



AMY KANE
Account Manager
United States, Canada,
Mexico, Caribbean, Asia
563.650.2567
amy.kane@meetingstoday.com



Production

CANDY HOLUB

Senior Customer Success Coordinator candy.holub@meetingstoday.com 414.368.6907, Ext. 627

KIERA WASHPUN

Project Manager/Sales kiera.washpun@meetingstoday.com 319.861.5016

TERRI KELLER

Customer Success Coordinator - Digital Marketing terri.keller@meetingstoday.com 414.368.6919

Corporate

10001 W. Innovation Dr., Ste. 101 Wauwatosa, WI 53226 414.228.7701 www.meetingstoday.com

Contact Us

Content Staff



TYLER

DAVIDSON

Vice President & Chief Content Director tyler.davidson@meetingstoday.com 414.368.6920

I got into my travel trade media career by first writing about the travel agent side of the business for TravelAge West and then Travel Weekly. I started covering the meetings and

ering the meetings and events side in 2000 for what is now Meetings Today. The thing I love the most about this industry is the incredibly interesting and nice people I meet while covering it, often in destinations and from cultural perspectives that are



very different from my background. This industry is full of interesting people who are in it for all of the

right reasons, which mainly center around cross-cultural understanding and providing a welcoming and intellectually stimulating environment during business events.



ROB

CAREY

Content Manager, Features & News rob.carey@meetingstoday.com 414.368.6906

In 1992, I started out as an editorial intern at a meetings-industry publication in New York, thinking that I



would be there for a year or two and then move on to mainstream business journalism. But once I realized the size and importance of the business-events

industry, I was hooked. And after more than 30 years, it still fulfills me

to educate planners on creating better learning, interactions and experiences for businesspeople. I also enjoy spending time with my wife Kelley and our dog Ziggy, playing golf and motorcycling.





TAYLOR

SMITH

Content Manager, Destinations taylor.smith@meetingstoday.com 414.368.6913

As many do in this industry, I "fell" into meetings and events in May 2022, when a former editor of mine forwarded me an application for an open content developer position at Meetings Today.

I realized within a few short weeks of writing about destinations and new



and renovated properties that this "people-people" industry with a passion for travel and human connection is where I am meant to be. After a few months

with the magazine, I started my own column called "The Z," exploring the next generation of business events industry professionals, and am proud to be the editorial lead of our brand-new digital publication, Incentives Today. If there's one thing I love most about the meetings industry, is the people I get to see and the places I get to be!



MADDIE

WILLIS

Content Developer, Departments & Social Media madeleine.willis@meetingstoday.com 414.368.6910

meetings PEOPLE + PLACES TO DAY'S

My experience in this industry began with, well Meetings Today. I was one of four students from the University of Iowa to attend the Meetings Today LIVE! Events in 2025. It was all very much "right place right time," because I was selected to attend the first event of the year, and in September, I got a job on the editorial team. When I left the Meetings Today event in





April, I said the best connections I made were with the Meetings Today team, and being a part of this team is by far my favorite part of this industry. As a content developer, my favorite section to write about is the new and renovated hotels. Each day I feel like I am transported to a new place.

Contributing Writers

JEFF HEILMAN Senior Contributor jah920@yahoo.com 347.228.5601 JENNIFER JUERGENS
Contributing Content Developer,
Florida and Caribbean
jenjuergens@gmail.com
917.514.2627